ArentFox Schiff LLP
Attorneys

Daniel Sjostedt*

GOVERNMENT RELATIONS DIRECTOR

Dan serves as a trusted advisor and guide for business, nonprofit, and international clients engaging in federal outreach, and provides concise counsel for maintaining a meaningful presence on Capitol Hill.



Practices

Government Relations

Education

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Since joining ArentFox Schiff, Dan has advised and represented a broad scope of clientele whose industries include trade, foreign policy, energy, health care, transportation, and technology. As a member of the Government Relations practice, Dan represents both foreign governments as a registered foreign principal under the Foreign Agents Registration Act (FARA) and domestic stakeholders under the Lobbying Disclosure Act (LDA). He closely counsels myriad clients on legislative strategy and shares insights from the Hill that help clients achieve their policy and business goals.

**Dan is not a member of the legal practice.*

Client Work

- Actively provides federal guidance to a nationwide advocacy organization supporting the interests of independent pharmacists. Dan's work has helped elevate the association in the eyes of policymakers while affording the client opportunities to provide salient stakeholder input on relevant legislation.
- Represents and provides government relations guidance to the Kurdistan Regional Government of Iraq (KRG).
- Counsels and represents a leading industry association group in the pharmacy benefit management sector.
- Counsels and ensures open communication with legislators for a bevy of community-oriented business interests, companies, and nonprofits on the federal appropriations process and other federal funding opportunities.
- Provides meaningful guidance to clients on regulatory developments such as rulemaking and agency requests for information.
- Participates in an industry-defining best practices initiative conducting oversight in the health care supply chain, HGPII.
- Advises Africa South Business Group (ASBG), a nonprofit consortium of private sector

companies in Zimbabwe, Mozambique, and South Africa, on US trade policy and leads the consortium's federal advocacy.

Previous Work

Dan previously served in the office of a senior Appropriator on Capitol Hill. He worked both in the district office and in the Capitol office during and after his collegiate education in Washington, DC. He was the primary point of contact in DC for constituent services. He oversaw the Congressman's DC office internship program while pitching in on various appropriations portfolios.