ArentFox Schiff LLP
Attorneys

Katie Heilman

PARTNER

Katie is a trusted advisor and seasoned litigator representing clients across the health care, agriculture, and fashion and retail industries.



Industries

Health Care
— Provider-Payor, Health Plan & Managed Care Disputes
Agriculture & AgTech
Fashion & Retail Law

Practices

Complex Litigation
— ERISA Litigation
Food, Drug, Medical Device & Cosmetic
— Food & Agriculture
Pro Bono
Trademark

Education

American University, Washington College of Law, JD, cum laude

University of Richmond, BA, magna cum laude, Phi Beta Kappa, Outstanding Graduate in Political Science

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Katie is an experienced litigator who has handled complex cases in state and federal courts across the country as well as in arbitration proceedings. She manages all aspects of litigation, from pre-litigation counseling and strategy through discovery, motion practice, oral arguments, trials, and appeals. Her practice spans multiple industries, with a deep emphasis on health care litigation and managed care disputes.

Katie is a key member of the firm's nationally recognized ERISA and Managed Care Litigation team, where she has developed an extensive track record representing health care providers in high-value disputes with commercial payers. Clients rely on Katie for her command of the regulatory and litigation landscape and her ability to deliver results in this complex and evolving area of law.

Katie also brings significant experience representing clients in the agricultural technology industry. She advises and litigates on behalf of developers and industry trade associations in defense of regulatory approvals of innovative agricultural products. Katie also participates in rulemaking and subsequent litigation relevant to key federal regulations in the AgTech space.

In addition, Katie represents clients in the fashion and retail industry in intellectual property and business disputes.

Client Work

A sampling of Katie's client work includes:

Health Care

- Obtaining significant victories and favorable settlements for health care provider clients in disputes with major insurers, health plans, networks, and repricers, including multiple summary judgment rulings against a national network operator.
- Defeating motions for summary judgment and motions to dismiss health care provider claims on ERISA preemption grounds.
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Providing strategic advice and counseling to health care provider clients on matters involving ERISA, the ACA, COBRA, FEHB, the No Surprises Act, the Medicare Secondary Payer Act, Medicare Advantage, and various state laws.

- Handling a wide range of reimbursement matters for provider clients, including network and managed care contracting disputes, out-of-network and UCR disputes, challenges to third-party repricer practices, adverse benefit determinations, coverage and coordination of benefits issues, and issues arising from value-based care arrangements and accountable care organization (ACO) participation, among others.

Agricultural Technology

- Representing a crop protection developer and assisting in securing a unanimous Eighth Circuit decision vacating an EPA decision to halt use of a key agricultural product , *Red River Valley Sugarbeet Growers Association, et al. v. EPA*, Case No. 22-1422 (8th Cir. 2023).
- Representing developers and industry trade associations in challenges to regulatory approvals of crop protection products and products of biotechnology (various federal District and Circuit courts).
- Representing an industry trade association and agricultural grower groups in challenges to EPA's framework for the regulation of treated seeds.
- Serving as outside counsel to an industry consortium of developers of plant-incorporated protectants.
- Advising crop protection developers on and litigating data use and compensation disputes under FIFRA.

Previous Work

After graduating from law school, Katie served as a law clerk to the Honorable Beth P. Gesner of the United States District Court for the District of Maryland. Before joining the legal profession, Katie worked for a Member of Congress.

Publications & Recognitions

Katie was recognized as a Key Lawyer in ERISA Litigation by *Legal 500 US* from 2024-2026. In addition, she has been recognized in the 2021-2027 editions of Best Lawyers: *Ones to Watch* in both Health Care Law and Environmental Litigation, and in Employee Benefits (ERISA) Law and Intellectual Property Litigation in 2026.

In 2020, Katie received the Albert E. Arent Pro Bono Award for Outstanding Contributions to the Public Interest for her pro bono work.

During law school, Katie was a staff member of the *American University Law Review* and wrote the comment, "Contemplating 'Cruel and Unusual': A Critical Analysis of *Baze v. Rees* in the Context of the Supreme Court's Eighth Amendment 'Proportionality' Jurisprudence," 58 Am. U. L. Rev. 633 (2009).

Bar Admissions

Maryland
District of Columbia

Court Admissions

US District Court, District of Maryland
US District Court, District of Columbia
US Court of Appeals, 4th Circuit
US Court of Appeals, 8th Circuit
US Court of Appeals, 9th Circuit